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Rehearsal

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“Coaching is the art of working with others to help them achieve extraordinary results and improve their performance¹”

Within my work at Hogar Venecia Muebles, I’ve had the opportunity to learn from different processes, which led me to develop skills in different areas and at the same time knowledge in various branches of the production process, allowing me to perform the position of Operations Leader.

One of the approaches to direct the operational area has been coaching, which is a method that consists of directing, instructing, training and accompanying an employee or a group, with the aim of achieving a goal or developing specific skills. Likewise, over time you develop skills that ultimately become pillars for the development of your work, such as honesty, respect and teamwork, thus allowing you to resolve conflicts in an assertive and constructive manner, make decisions and learn for professional improvement.

Being able to identify the potential and strengths of the work team allows me to delegate functions in which they can contribute added value, benefiting the process and make them feel their part in a great contribution and importance in the work to be carried out. This is carried out through two-way meetings, where objectives are set, and the importance of the results is discussed and the dates by which progress must be made.

In the management of the operations area, we must guarantee the application of specific methods to achieve efficiency in obtaining inputs for the manufacture of a product and guarantee delivery on time within the established deadlines, taking into account that Hogar Venecia Furniture works with large sales platforms such as Falabella, Homecenter, Éxito, Cencosud, Easy, etc., which manage KPIs to measure compliance with the company, both in the quality of the products and the final delivery.

I must admit that the challenge has been wonderful, even in such a difficult year for the furniture industry, the company continues with firm steps its strategy of growth of operations in Colombia, which, without fear of being wrong, will allow us to open in short order and make the “time to market” internationally. There are only great challenges and

¹ <https://www.il3.ub.edu/blog/5-preguntas-claves-para-entender-el-coaching/#:~:text=El%20Coaching%20es%20el%20arte,la%20obtenci%C3%B3n%20de%20resultados%20extraordinarios.>

expectations about the future. Not bad for a woman head of the family who makes a wholehearted effort to lead and take on challenges in the world of production.

References

<https://www.il3.ub.edu/blog/5-preguntas-claves-para-entender-el-coaching/#:~:text=El%20Coaching%20es%20el%20arte,la%20obtenci%C3%B3n%20de%20resultados%20extraordinarios.>